

Volkswagen Group increases global deliveries to 6.6 million vehicles by the end of September

"The Volkswagen Group has slightly increased its global deliveries in the first nine months. We are benefiting from the continued positive momentum generated by the broad-based product offensive with a total of 60 new models from our strong brands this year and last year. These vehicles are proving extremely popular with our customers, as evidenced by the 17 percent increase in order intake in Western Europe. We were able to compensate for the challenging conditions in China and the US with partly significant increases in South America and Europe. In our home region of Europe, we grew by eight percent in the third quarter alone. Our all-electric models are a key driver of this positive development. By the end of September, we have delivered around 80 percent more of these models in Europe than in the same period last year, and worldwide we were up around 40 percent. However, the first nine months also show one thing very clearly: in order to succeed in this challenging market environment, we must continue to focus all our efforts on implementing our group-wide product offensive and ongoing performance programs."

Marco Schubert, Member of the Group's Extended Executive Committee for Sales



Key figures

6.60 million vehicles delivered worldwide after nine months, up 1 percent on previous year (6.52 million vehicles)

Growth in South America (+15 percent), Western Europe (+3 percent) and Central and Eastern Europe (+10 percent) more than offset expected declines in China (-4 percent) and North America (-8 percent)

717,500 BEV deliveries worldwide by the end of September, up 42 percent year-on-year (506,600 vehicles)

Strong increase in BEV deliveries in Europe (+78 percent) and the USA (+85 percent), decline in China (-43 percent) as planned ahead of the launch of new electric models; Volkswagen Group is the clear BEV market leader in Europe (market share of around 27 percent); global BEV share after three quarters rises significantly from 8 to 11 percent compared to the previous year, climbing from 12 to 20 percent in Western Europe

Incoming orders in Western Europe rise by 17 percent in the first nine months

The rise in orders is driven in particular by new models of all drive types, such as the VW ID.7 Tourer, VW Transporter/Multivan, CUPRA Terramar, Skoda Elroq, Audi Q6 e-tron, and Porsche 911; BEV orders increase particularly strongly (+64 percent) and account for around 22 percent of total order intake in Western Europe

299,000 PHEV deliveries worldwide, up around 55 percent on the same period last year (193,000 vehicles)

Demand for vehicles with modern second-generation plug-in hybrid drives (PHEVs) and pure electric ranges of up to 143 km¹ is increasing

Development of core regions

Europe

A total of 2,907,500 vehicles were delivered in the region, representing an increase of 4.1 percent. Growth was 3.2 percent in **Western Europe** and 10.2 percent in **Central and Eastern Europe**. In the home market of **Germany**, 4.6 percent more vehicles were handed over to customers.

North America

708,800 customers took delivery of a vehicle from a Group brand, 7.8 percent fewer than in the same period last year. In the main market, the **USA**, the decline was 9.3 percent in a challenging environment marked by the tariff situation.

South America

The region grew most strongly, by 14.9 percent, to 481,800 vehicles. In the main market of **Brazil**, growth was 6.8 percent.

Asia-Pacific

The region recorded a decline of 2.8 percent to 2,208,000 vehicles. The main reason for this was the intense competitive situation in **China**. In the BEV segment there, deliveries declined significantly as planned ahead of the launch of new models. Across all drive types, the decline of 4.0 percent was in line with expectations.

Best-selling all-electric vehicles (BEV)

Volkswagen ID.4/ID.5 128,900

Volkswagen ID.3 88,800

Audi Q4 e-tron (incl. Sportback) 65,700

Audi Q6 e-tron (incl. Sportback) 63,800

Škoda Elroq 60,400

Škoda Enyaq (incl. Coupé) 58,100

Volkswagen ID.7 (incl. Tourer) 55,500

Volkswagen ID. Buzz (incl. Cargo) 42,900

Porsche Macan 36,300

CUPRA Born 32,900

¹⁾ Volkswagen Golf 1.5 eHybrid: weighted combined energy consumption 15.6-14.6 kWh/100 km plus 0.3 l/100 km; combined fuel consumption with discharged battery: 5.3-5.0 l/100 km; weighted combined CO₂ emissions 7-6 g/km; CO₂ class weighted combined: B; CO₂ class with discharged battery: D-C

Audi A3 Sportback TFSI E: weighted combined energy consumption 16.6-14.6 kWh/100 km plus 0.4-0.3 l/100 km; combined fuel consumption with empty battery: 5.4-4.9 l/100 km; weighted combined CO₂ emissions 8-6 g/km; CO₂ class weighted combined: B; CO₂ class with discharged battery: D-C

Deliveries Volkswagen Group – All drive types

Deliveries to customers by <u>market</u>	Jul. – Sep. 2025	Jul. – Sep. 2024	Delta	Jan. – Sep. 2025	Jan. – Sep. 2024	Delta (%)
Western Europe	802,800	743,600	+8.0	2,501,300	2,424,600	+3.2
Central and Eastern Europe	133,100	117,000	+13.7	406,200	368,600	+10.2
North America	246,900	273,800	-9.8	708,800	769,000	-7.8
South America	179,700	163,800	+9.7	481,800	419,100	+14.9
China	660,300	711,500	-7.2	1,974,000	2,056,600	-4.0
Rest of Asia-Pacific	76,800	70,300	+9.2	233,900	214,800	+8.9
Middle East/Africa	99,300	96,400	+3.0	298,100	271,700	+9.7
World	2,198,800	2,176,300	+1.0	6,604,100	6,524,400	+1.2

Deliveries to customers by <u>brand</u>	Jul. – Sep. 2025	Jul. – Sep. 2024	Delta	Jan. – Sep. 2025	Jan. – Sep. 2024	Delta (%)
Brand Group Core	1,664,200	1,613,600	+3.1	4,975,900	4,801,600	+3.6
Volkswagen Passenger Cars	1,172,200	1,176,400	-0.4	3,492,500	3,396,800	+2.8
Škoda	256,300	222,700	+15.1	765,700	671,300	+14.1
SEAT/CUPRA	136,900	124,700	+9.8	439,500	422,100	+4.1
Volkswagen Commercial Vehicles	98,800	89,800	+10.0	278,200	311,500	-10.7
Brand Group Progressive	397,100	407,400	-2.5	1,191,100	1,251,400	-4.8
Audi	392,200	402,600	-2.6	1,175,800	1,235,600	-4.8
Bentley	2,400	1,900	+23.9	7,200	7,400	-2.0
Lamborghini	2,500	2,900	-13.8	8,100	8,400	-3.2
Brand Group Sport Luxury	66,100	70,100	-5.7	212,500	226,000	-6.0
Porsche	66,100	70,100	-5.7	212,500	226,000	-6.0
Brand Group Trucks / TRATON	71,500	85,300	-16.2	224,600	245,400	-8.5
MAN	24,600	19,800	+24.7	71,700	68,900	+4.0
Volkswagen Truck & Bus	11,900	12,400	-4.0	36,600	35,700	+2.5
Scania	21,500	21,700	-0.9	68,400	74,000	-7.6
International	13,400	31,500	-57.3	48,000	66,800	-28.2
Volkswagen Group (total)	2,198,800	2,176,300	+1.0	6,604,100	6,524,400	+1.2

Deliveries Volkswagen Group – All-electric vehicles (BEV)

Deliveries to customers by market	Jul. – Sep. 2025	Jul. – Sep. 2024	Delta	Jan. – Sep. 2025	Jan. – Sep. 2024	Delta (%)
Europe	174,700	109,200	+60.0	522,600	293,300	+78.2
USA	37,400	11,900	+213.5	68,700	37,100	+85.2
China	25,800	57,500	-55.2	85,100	148,100	-42.5
Rest of the world	14,100	10,700	+31.7	41,100	28,100	+46.6
World	252,100	189,300	+33.1	717,500	506,600	+41.7

Deliveries to customers by brand	Jul. – Sep. 2025	Jul. – Sep. 2024	Delta	Jan. – Sep. 2025	Jan. – Sep. 2024	Delta (%)
Brand Group Core	174,500	142,300	+22.6	503,100	373,200	+34.8
Volkswagen Passenger Cars	95,100	102,700	-7.4	287,700	271,200	+6.1
Škoda	45,600	21,300	+113.8	118,500	50,800	+133.5
SEAT/CUPRA	19,800	12,900	+53.7	57,300	31,200	+84.0
Volkswagen Commercial Vehicles	14,100	5,400	+162.1	39,600	20,100	+97.2
Brand Group Progressive	62,000	39,100	+58.6	163,400	115,800	+41.1
Audi	62,000	39,100	+58.6	163,400	115,800	+41.1
Bentley	-	-	-	-	-	-
Lamborghini	-	-	-	-	-	-
Brand Group Sport Luxury	14,700	7,400	+98.2	48,900	16,400	+197.4
Porsche	14,700	7,400	+98.2	48,900	16,400	+197.4
Brand Group Trucks / TRATON	80	50	+54.9	2,100	1,100	+82.6
MAN	290	150	+95.9	1,090	380	+183.6
Volkswagen Truck & Bus	10	10	-42.9	60	100	-43.9
Scania	160	80	+98.8	380	190	+101.1
International	360	290	+26.3	540	460	+17.4
Volkswagen Group (total)	252,100	189,300	+33.1	717,500	506,600	+41.7

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About the Volkswagen Group

The Volkswagen Group is one of the world's leading car makers, headquartered in Wolfsburg, Germany. It operates globally, with 115 production facilities in 17 European countries and 10 countries in the Americas, Asia and Africa. With around 680,000 employees worldwide. The Group's vehicles are sold in over 150 countries.

With an unrivalled portfolio of strong global brands, leading technologies at scale, innovative ideas to tap into future profit pools and an entrepreneurial leadership team, the Volkswagen Group is committed to shaping the future of mobility through investments in electric and autonomous driving vehicles, digitalization and sustainability.

In 2024, the total number of vehicles delivered to customers by the Group globally was 9.0 million (2023: 9.2 million). Group sales revenue in 2024 totaled EUR 324.7 billion (2023: EUR 322.3 billion). The operating result in 2024 amounted to EUR 19.1 billion (2023: EUR 22.5 billion).

THE GLOBAL AUTOMOTIVE TECH DRIVER.

Volkswagen Aktiengesellschaft

Registered Seat: Wolfsburg | Registration Court: Amtsgericht Braunschweig

Commercial Register No.: 100484

Chairman of the Supervisory Board: Hans Dieter Pötsch

Board of Management: Oliver Blume (Chairman), Arno Antlitz, Ralf Brandstätter, Gernot Döllner, Manfred Döss, Thomas Schäfer, Thomas Schmall-von Westerholt, Hauke Stars

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